

## 2019 Year in Review What was the Return on Investment?

Over **8** Proactive and problem-solving approaches such as Bathymetric Study; Chadakoin River Development Business Plan; Harrison Group for RFP & grant funding development; Purchase of 300 N. Main; Chamber as tenants and NCC to Furniture Mart Building; CFA for Furniture Mart; linking NCC Marketing Professional with Attractions; and connecting developers with building projects.



**\$2,796,321** in program grants invested to revitalize downtown Jamestown to make it an attractive place to work, live, shop and visit.

**12** Buildings & Businesses improved with Gebbie \$ via JRC:  
Jamestown Brewing Company, Union Mission, Pace's Pizza, Uber Law, Four Below, Dots Gift Boutique, 200-206 N. Main, 4<sup>th</sup> & Pine, 201-203 N. Main, Samsara Yoga, Nightscape Cinema & The Tot Spot.



**28** Different initiatives assisted with Board Discretionary grants.



**8+** Projects in Process:  
Arena Development Project, Fundraising for "KidZone", Wayfinding, Washington Street Traffic Calming, Furniture Mart revitalization, Chadakoin River connection to lake, Piazza lighting and more.

**73+** Meetings with Primary Grantees  
Beyond grants, Gebbie offers assistance in problem-solving, identifying potential grant sources, convening stakeholders, connecting foundation colleagues to projects whenever possible and more.

**AA-** Issuer Credit Rating (ICR)  
S&P Global Ratings affirmed its AA- ICR rating of the Foundation reflecting view of solid cash and investments along with our lean and flexible operating base.



**\$\$\$** Over **6** Million dollars leveraged from outside sources including Ralph C. Wilson Jr. Foundation, CRCF, IDA & NYS



**6** out of **10** DRI Projects Completed  
DoubleTree, Jamestown Brewing Company, Reg Lenna Center for the Arts, Streetscape, Downtown Programming, Lucille Ball Little Theatre. Robert H. Jackson Center is underway. Key Bank, Excursion Train and Riverwalk are on hold or pending.

Over **350** Meetings with Strategic Partners including grantees, Industrial Development Agency, Chamber of Commerce, Ralph C. Wilson Foundation, John R. Oishei Foundation, Harrison Group, NY Funders Alliance, Downtown business owners, New York State government, developers, City of Jamestown officials and area foundation colleagues.



**40+** Interactions with Foundation Colleagues: Ralph C. Wilson Jr. Foundation Board meeting at Gebbie, Oishei Foundation staff visits, on NY Funders Alliance Board of Directors and attendance at events, monthly local foundation leader meetings and many more.